

QUESTIONNAIRE

attached to the application form for admission to the selection
for the participation in PROPOSTE 2027

1. COMPANY

Corporate name		
Person responsible for the admission application		
Role within the Company		
Address		
Postcode	City	Country
VAT		
Telephone	Fax	
E-mail		
Website		
Foundation year		

2. COMPANY DATA

2025 COMPANY TURNOVER		€
within the domestic market		€
within the foreign market		€
Main export countries (in order of importance):		
1.	quota of total turnover in %	
2.	quota of total turnover in %	
3.	quota of total turnover in %	
4.	quota of total turnover in %	
5.	quota of total turnover in %	

NUMBER OF EMPLOYEES at the time of this request

TOTAL	N.
OF WHICH MANAGER	N.
OF WHICH OFFICE STAFF	N.
of which in the style dept.	N.
OF WHICH FACTORY WORKERS	N.

Is the company part of a group? yes ☐ no ☐
If yes, which one?

2025 Group's consolidated turnover € _____
Total number of group employees N. _____

Does the company have premises or branches in other countries? yes ☐ no ☐
If yes, please specify countries and cities _____

3. PRODUCTION

TYPE AND PERCENTAGE (TOTAL HAS TO BE 100%)

- ☐ **FURNISHINGS:** _____ %
☐ dobbyes/plains ☐ jacquard fabr. ☐ velvet ☐ printed ☐ fire-retardant
- ☐ **CURTAINS:** _____ %
☐ dobbyes/plains ☐ jacquard fabr. ☐ embroidered ☐ printed ☐ fire-retardant
- ☐ **WALLCOVERINGS:** _____ %
- ☐ **TRIMMINGS:** _____ %

INTERNAL PRODUCTION SITE

- ☐ Spinning ☐ Twisting ☐ Embroidery ☐ Weaving
☐ Dyeing ☐ Printing ☐ Finishing ☐ Other (specify) _____

LOOMS INSTALLED WITHIN THE PRODUCTION UNIT N. _____

LOOMS AT THIRD PARTY BUT BELONGING TO THE COMPANY N. _____

OTHER MACHINERIES INSTALLED WITHIN THE PRODUCTION N. _____

OTHER MACHINERIES AT THIRD PARTY BUT BELONGING TO THE COMPANY N. _____

Indicate for each loom/machinery:

TYPE	MODEL	ACQUISITION YEAR

PRODUCTION PHASES

Indicate the production phases carried out internally and externally:

	Internally (*) %	Externally % (made with looms or machineries NOT belonging to the company)
Spinning		
Twisting		
Embroidery		
Weaving		
Dyeing		
Printing		
Finishing		

(*) PRODUCTIONS MADE WITH LOOMS OR MACHINERIES INSTALLED WITHIN THE PRODUCTION UNIT OR WITH LOOMS OR MACHINERIES BELONGING TO THE COMPANY BUT INSTALLED AT THIRD PARTY.

RESEARCH AND DEVELOPMENT

Indicate how new collections originate:

Indicate how many new articles are included in the collections:

CATEGORY OF THE COLLECTIONS

- ☐ One-off reations ☐ Luxury ☐ High end ☐ medium end
☐ Large-scale distribution ☐ Other (specify)

AVERAGE PRICE €/LINEAR METRE

Furnishings	€	Width
Curtains	€	Width
Wallcoverings	€	Width
Trimmings (per piece)	€	

4. PRODUCT DISTRIBUTION

Indicate which channels the product is distributed through

- | | |
|--|---------|
| ☐ Wholesalers | _____ % |
| ☐ Upholstered furniture manufacturers | _____ % |
| ☐ textile editors | _____ % |
| ☐ Large-scale distribution chains | _____ % |
| ☐ Converters | _____ % |
| ☐ Purchasing centre | _____ % |
| ☐ Contract operators | _____ % |
| ☐ Other (specify) | _____ % |

INDICATE YOUR MAIN CLIENTS (COULD BE REQUESTED REFERENCES)

[illegible]**SALES**

one-firm representatives	N.	multi-firm representatives	N.
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REFERENCE MARKET

Residential	%	Contract	%
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Indicate if the company has a collection for the **outdoor** yes ☐ no ☐

IF OPERATING WITHIN THE INTERIOR CONTRACT SECTOR

Indicate the specific operation areas or areas of interest

☐ Hotels (including residences and tourist resorts)	_____ %
☐ Restaurants, bars, coffee shops and pubs	_____ %
☐ Shops, boutiques, businesses	_____ %
☐ Offices, banks, public entities	_____ %
☐ Theatres, museums, official residences, embassies	_____ %
☐ Schools, boarding schools, universities; hospitals and rest homes; airports	_____ %
☐ Upholstered furnishings for offices	_____ %
☐ Naval furnishings	_____ %
☐ Other (specify)	_____ %

Indicate the percentage of operators specialized in interior contract that are already your customers

☐ Design studios	_____ %
☐ Space planners	_____ %
☐ Architects	_____ %
☐ Contractors	_____ %
☐ Developers	_____ %

5. TRADE FAIRS

Indicate which trade fairs the Company regularly participates in

☐ Heimtextil, Frankfurt	☐ Hometex, Istanbul
☐ Intertextile, Shanghai	☐ Maison et Objet, Paris
☐ Index, Dubai	☐ Other (specify)

6. ASSOCIATION

Associations and consortia the company is member of

7. ADVERTISING

Does the company advertise?

yes ☐

no ☐

If yes, indicate in which magazines

We inform that limited to the following sections: production type, category of the collections, reference market, outdoor collection, the provided information, in case of admission, will be published on the informational material of the exhibition, website and app.

**This questionnaire is an integral part to the application form
for admission to the selection
for the participation at PROPOSTE 2027**

**The original, duly completed, printed, stamped and signed,
must be returned to:**

PROPOSTE SRL
Via Alberto Riva Villasanta, 3
20145 Milano - Italy
phone +39 02 6434054
e-mail: admission@propostefair.it
by **OCTOBER 16, 2026**

Date

The Legal Representative
Stamp and signature
